

Balt is a medical equipment manufacturer specializing in medical devices designed to treat stroke and other neurovascular diseases. For 45 years, Balt has been leading the way—collaborating with physicians and institutions to develop elegant neurovascular solutions.

Business Challenge

- **Disparate Systems** - Lack of integration between regional data sources causes manual effort to consolidate and summarize data
- **Minimal Visibility into Expenses** - Looking to enhance the planning process to allow for insight into Headcount and Labor Expenses across the organization
- **Time Consuming Reporting** - The processes for planning and gathering data resulted in minimal time for value-added analysis

Solutions

- **Oracle Cloud EPM Solution Implemented** - Delivered a cloud based EPM solution that supports streamlined processes, calculates data faster, and provides enhanced visibility throughout planning and reporting
- **Improved Data Connectivity** - Integrated Oracle Cloud EPM with automated file-based loads to Sage ERP, Amelkis Consolidation, Local Subsidiaries and HR Workforce data
- **Drill Through Capabilities** - Enhanced the ability to analyze data with drill-through functionality, which allows users to review data by Vendor and Customer, in addition to Product and Project

Impact

- **Enhanced Planning and Reporting Capabilities** - Calculation-based Planning and detailed Reporting in a self-service application allows more time for value-added analysis
- **Streamlined Processes** - By aligning on planning and reporting methodologies, there is greater visibility into the organization's direction and allows for a repeatable planning process
- **Increased Ownership and Accountability** - Solution operates as a single source of truth and minimizes effort required to perform regional validation



Medical Device
Manufacturer
Cloud EPM - Planning